

PERILS OF FORGOING SOFTWARE LICENSE MANAGEMENT

According to a 2021 survey by GovLoop and Flexera, agencies at all levels of government continue to fall short of adequately managing software licenses. The consequences of ineffective license management fall into three main categories: fiscal, security and operational.

Fiscal: High stakes of license management

Government organizations frequently don't know what licenses they've purchased.

57%

affirmed that their agencies pay for software that's no longer in use, either in some cases or a lot

The same percentage of respondents said their organizations have more licenses than are needed for some products.

When asked about license tracking, one third of respondents said their IT teams don't track usage or they (survey respondents) don't know if the IT team does tracking.

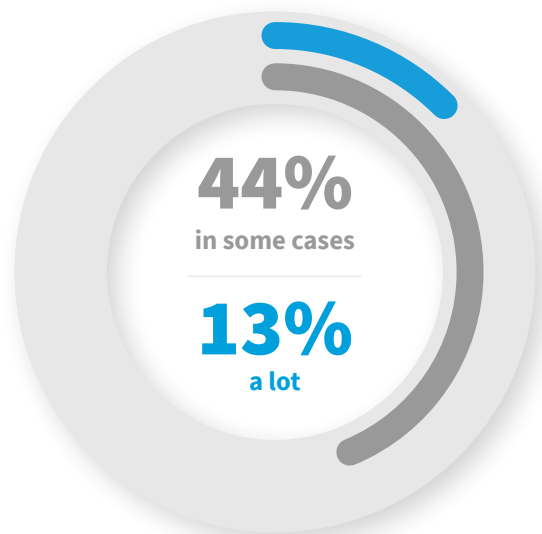
Security: Vulnerabilities from software licensing

Software that's unapproved, at the end of its useful life, or no longer sold or supported by a vendor presents security concerns.

To what extent is your organization using software that has reached end-of-life, i.e., that's no longer being supported by the vendors?



To what extent is your organization using software that has reached end-of-service, i.e., that's no longer being sold?

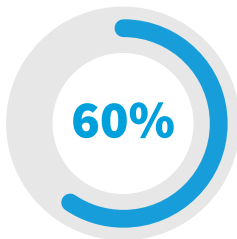


**Operational:
High cost of low oversight**

Lack of visibility increases the likelihood that agencies will overpay for software licenses.



of agencies represented by survey respondents reported having multiple licenses for the same software products in different divisions of the agency



of respondents said their organization hadn't recently conducted a license compliance initiative to determine alignment between software licenses and actual software use—or they didn't know the status of initiatives intended to determine the gap

Discover savings and achieve compliance with software license optimization

Flexera's IT asset management and IT visibility solutions bring a multi-leveled and comprehensive approach to software optimization, which can benefit any government agency.

Flexera enables true organization-wide automated software license optimization for more than 330,000 software products, including Microsoft, Oracle, IBM, Adobe, SAP and Symantec; plus all types of hardware, including desktops, laptops, servers and other device applications and license models. And Flexera reconciles the software license entitlements you've purchased with insights into application deployment, allowing organizations to save on license purchases, audits, renewals and annual true-ups.

“For our last Microsoft negotiation, we were able to shave \$1 million off our renewal by not paying for maintenance on software that we weren't using.”

Senior Manager—Enterprise Desktop Architecture

Flexera provides at-a-glance visibility into your overall IT estate by indicating license compliance issues that should be resolved and areas of potential cost savings—licenses under-consumed—so organizations can reduce ongoing software costs.

NEXT STEPS

Learn more about the unique benefits that Flexera offers for the public sector

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Flexera delivers IT management solutions that enable enterprises to accelerate the return on their technology investments. We help organizations *inform their IT* with total visibility into complex hybrid ecosystems, so they can *transform their IT* by rightsizing across all platforms, reallocating spend, reducing risk and charting the most effective path to the cloud.

Our technology value optimization solutions are delivered by 1,300+ team members helping more than 50,000 customers achieve their business outcomes. To learn more, visit flexera.com