

## WHY DoD CHOOSES FLEXERA TO REDUCE IT SPEND AND IMPROVE SECURITY

Only Flexera delivers complete, automated IT visibility and software optimization to reduce costs, improve data requirements for audits, align resources for modernization efforts and reduce the attack surface to improve the overall security posture for the Department of Defense (DoD).

### WE OPTIMIZE SOFTWARE LICENSES BY...

- **Automating solutions** out of the box that solve complex SKU, procurement, licensing, use rights and compliance position
- **Allowing DoD customers to downsize software spend** and use those funds toward modernization efforts
- **Helping agencies comply with:**
  - Fiscal 2014 NDAA, Sec. 935
  - Fiscal 2017 NDAA, Sec. 1653
  - DoD Memorandum May 14th, 2020 Software Lifecycle Maintenance

### WE LOWER CYBERSECURITY RISK BY...

#### Showing you where your IT vulnerabilities are:

- End-of-life/end-of-support (EOL/EOS) IT
- Shadow IT
- Common vulnerabilities and exposures (CVE)
- Non-compliant configurations (e.g., Office 365)
- Specific vulnerabilities (e.g., SolarWinds)

#### Giving you a precise, real-time picture of your entire network attack surface:

- All hardware
- All software
- All endpoints
- Monitor and maintain a Zero Trust architectural network

### WE REDUCE IT SPEND AND IMPROVE SECURITY BY PROVIDING...

- **Single-pane-of-glass visibility** for all hardware and software



#### Discovery and inventory

Flexera finds the shadow IT



#### Normalized and curated IT asset data

We clean up the noise from multiple siloed discovery systems



#### Shrink Attack Surface

We solve step one of a Zero Trust Model, giving complete visibility for all IT assets and their security risks

- **Automated and certified ITAM reports** to address audits and DoD software license maintenance

- **EOL/EOS/CVE data** for all hardware and software

- **Easy integration with existing discovery sources**, including BMC, HBSS, Microsoft Defender, SCCM, ServiceNow, SolarWinds and more

## BENEFIT SUMMARY FOR DoD\*

For example, expected ROI and cost savings for a DoD agency with a total budget of \$10 billion, with one million clients, servers and endpoints:

**747%**

5-year return on investment

**6-8 months**

months payback period for investment

**\$428M**

5-year cost savings benefit, with three major categories of savings:

**\$269.42M**

cost reduction

**\$106.6M**

productivity improvement

**\$51.88M**

risk reduction

*\*Based on projections calculated by Flexera's ROI calculator tool*

## BENEFIT ANALYSIS BEFORE AND AFTER FLEXERA\*

Staff needed to prepare for software true-up audits:

**Hundreds**

**2 or 3**

Time to produce a report on IT assets:

**3-5 days**

**On demand**

Time to process software usage and license data:

**1 month+**

**Under one hour**

Licensing and software usage information:

**Partial, static data**

**Complete, up-to-date data**

*\*Based on customer testimonials*

### NEXT STEPS

See what's possible—  
contact us for a quick  
and complimentary  
proof of concept for  
your unique IT estate

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### ABOUT FLEXERA

Flexera delivers SaaS-based IT management solutions that enable enterprises to accelerate the return on their technology investments. We help organizations **inform their IT** with total visibility into complex hybrid ecosystems, so they can **transform their IT** by rightsizing across all platforms, reallocating spend, reducing risk and charting the most effective path to the cloud.

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