# flexera

### » IT'S TIME TO UPGRADE YOUR VALUE

# **Ascend with Flexera**

### Accelerate innovation, elevate your enterprise

A SaaS-based delivery model transforms the way enterprises conduct business by harnessing its greatest power: flexibility. But flexibility isn't just a benefit of SaaS—it's a necessity to compete in today's digital world.



We've aligned with this market transformation and simplified the way you conduct business by offering our on-premises customers our full suite of solutions through our Ascend with Flexera One program.

Now you can get IT Visibility, IT Asset Management, FinOps and Cloud Optimization and Migration at your fingertips to advance strategic initiatives across your enterprise. When you Ascend with Flexera One, you can be a leader of digital transformation in a way that makes sense for your organization—when you want, where you want and how you want.



#### **Expand your value**

Increase visibility and spend efficiency for your hybrid IT portfolio



#### Improve your service

Boost productivity with platform automation and exclusive features



**Reduce overhead** 

Eliminate infrastructure, upgrades and administrative expenses



#### **Trusted expertise**

Drive business outcomes with powerful IT solutions and an extensive partner ecosystem

#### **The Ascend advantage**

Manage your technology portfolio with unparalleled visibility and insight into your hybrid IT estate. Improve the efficiency and allocation of your technology and cloud spend. Operate cloud at scale. That's the power of technology value optimization, which you can now achieve when you Ascend with Flexera One.

Experience the many benefits of our SaaS-based platform:



## Increase visibility and spend efficiency for your hybrid IT portfolio

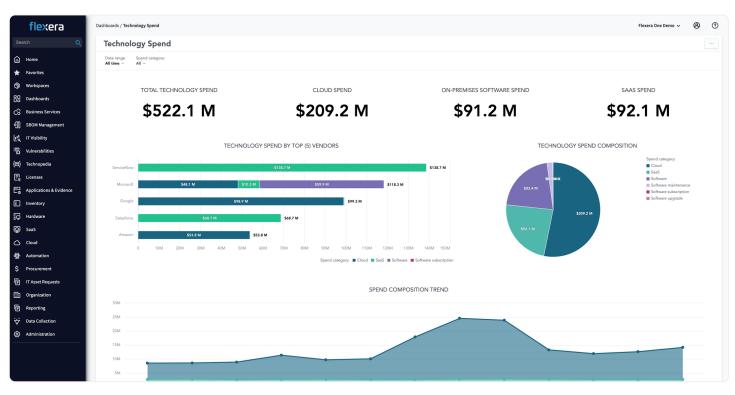
Traditional ITAM isn't enough—you need to manage spend and risk across SaaS, cloud and your entire hybrid IT to remain competitive. When you Ascend with Flexera One, it's easy to expand your IT management scope and enjoy incentive offers for SaaS Management, IT Visibility and FinOps as well as special contract terms like dual-use and value ramps.

You can save time and money when you leverage our fast, low-cost migrations with built-in, quick-start offerings for new capabilities. And you gain access to our complete set of ITAM optimization capabilities across all major vendors.

### Boost productivity with platform automation and exclusive features

When customers Ascend with Flexera One, they're more successful than their on-premises counterparts because of the platform advantage and increased level of support. Increased automation and exclusive features mean increased productivity and the ability to focus on what matters most.

New applications and extensions are automatically triaged and filled in the background, helping to ensure your data is always ready, and policy-based automation alerts you when something falls out of line. Utilize exclusive features like new data exploration UI, flexible data access through API, all available Technopedia enrichment packs, and automated business service mapping. All of this helps you run your enterprise more efficiently and cost-effectively.



Streamline complex vendor negotiations and elevate the return on your technology investments with immediate, data-driven insights into your hybrid IT estate

### Eliminate on-premises infrastructure, upgrades and administrative expenses

IT spend is shifting from traditional vendors to cloud and SaaS providers, but the goal of maximizing the value of your technology remains the same regardless of where it's hosted.

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Working with Flexera has been phenomenal. This is a company that stands behind their product and is constantly looking for ways to innovate and add new features. Their partnership has also been extraordinary."

Associate Manager, FinOps

Take control of your infrastructure, upgrades and administrative expenses. Hotfixes and minor updates are applied without intervention, automatic upgrades keep your system up to date, and content updates are applied automatically as they're released. Flexera One is more economical to maintain than other vendors' solutions, freeing up your resources to focus on higher value tasks.

### Drive business outcomes with powerful IT solutions and an extensive partner ecosystem

We're committed to your success, and our extensive portfolio of services and tenured experts can meet the needs of any use case. Our extensive portfolio of services and tenured experts combine with our vast partner ecosystem to meet the needs of any use case. You'll have all the support you need to drive crucial business outcomes. And instead of a months-long process, our migration packages can get you up and running in as little as 48 hours, so you can start maximizing the value your technology right away.

### Align technology value with business value

It's never been easier to convert from our on-premises solutions and ascend to the full agility and efficiency of Flexera One. By transitioning to Flexera One with Ascend, you can optimize your on-premises, SaaS and cloud spend and future-proof these efforts as your investments migrate to the cloud. The ability to leverage automated governance and financial controls lets you realize the ROI of your hybrid cloud strategy right away.

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Flexera sees a problem and helps solve [it]. That is what is of great value for us."

John Haenen, Software Asset Consultant Dutch Police

#### **About Flexera**

Flexera delivers SaaS-based IT management solutions that enable enterprises to accelerate digital transformation and multiply the value of their technology investments. We help organizations *inform their IT* with unparalleled visibility into complex hybrid ecosystems. And we help them *transform their IT* with tools that deliver the actionable intelligence to effectively manage, govern and optimize their hybrid IT estate.

More than 50,000 customers subscribe to our technology value optimization solutions, delivered by 1,300+ passionate team members worldwide. To learn more, visit **flexera.com** 

#### » NEXT STEPS

See how to achieve the ROI on your technology you expect when you Ascend with Flexera One

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