



# Maximize savings without the lock-in

Reserved Instances (RIs), Savings Plans, or Committed Usage Discounts (CUDs), are meant to give you more value for your cloud budget. However, as you leverage them across more services and cloud providers, the complexity of managing them can easily lead to waste.

With Spot Eco, you get more value from each dollar spent while minimizing financial lock-in on all your cloud services.



Even with the company's large-scale, dynamic environment, Eco allows Arcadia to have 90%+ of On-Demand usage covered by Reserved Instances & Savings Plans to meet surges in demand — something the company didn't think was possible.



## Commitment management made easy



### Highest savings

Maximize commitment savings and minimize waste.



### Total coverage

Manage 60+ compute, DBs, storage, analytics, SaaS, and AI services.



### Respond to change

Adjust quickly to any changes in usage, environment, or cloud provider policy.

## Maximize commitment value with Eco's strategies

### Blend

Combine Savings Plans, standard and convertible RIs, and CUDs to balance high savings with flexibility.

### Layer (automated)

Constantly adjust to actual usage with frequent purchasing of micro-commitments.

### Seed (automated)

Purchase convertible micro-RIs that can be expanded to cover usage bursts.

### Expand (automated)

Increase the size of an existing convertible commitment without locking you into long-term commitments.

### Remove waste (automated)

Trade underutilized convertible RIs to increase total utilization and coverage.

### Extend (automated)

Alter a convertible RI to cover smaller capacity over a longer commitment period.

### Consider spot instances (automated)

Eco integrates with Flexera + Spot's autoscaling solutions, enabling you to unlock even greater savings.

### Capture marketplace deals (partially automated)

Eco monitors the AWS standard RI marketplace 24/7 for attractive offers, generating additional savings.

## Maximize commitment coverage of your cloud operations (partial list)

Supported services	aws	Microsoft Azure	Google Cloud
<b>Compute</b>	EC2 Lambda ECS Fargate	Virtual Machines Azure Function Premium Container Apps VMware solution (AVS)	Compute Engine Kubernetes Engine (GKE) Cloud Run VMware Engine
<b>Analytics</b>	OpenSearch ElasticSearchRedShift Athena	Azure Data Factory Azure SQL Edge Azure Databricks	Cloud BigQuery Cloud Bigtable Cloud SQL
<b>Databases</b>	RDS DynamoDB MemoryDB	Cosmos DB MariaDB Cache for Redis	AlloyDB for PostgreSQL Cloud Spanner
<b>Storage</b>	ElastiCache	Blob storage	MemoryStore for Redis
<b>Others</b>	SageMaker Elemental	OpenAI	Defender for Cloud SUSE Linux

## With Eco, your commitments are in the best hands



### Part of Flexera + Spot's FinOps portfolio

- Integrates with autoscaling solutions to optimally balance spot instances and commitments
- Integrates with cloud visibility and BI reporting capabilities



### White-glove support by FinOps-certified professionals

- In-depth discovery session
- Unlimited strategic consulting
- Complementary EDP planning



### Strong cloud provider relationships

- AWS, Azure, and GCP alliances
- Compliance with cloud provider policies
- Ability to adjust your portfolio to hyperscaler policy changes

## Leading companies trust Flexera + Spot








