



Maximize savings without the lock-in

Reserved Instances (RIs) and Savings Plans (SPs) are meant to give you more value for your cloud budget. However, as you leverage them across more services, the complexity of managing them can easily lead to waste.

With Spot Eco, you get more value from each dollar spent while minimizing financial lock-in on all your AWS services.



Even with the company's large-scale, dynamic environment, Eco allows Arcadia to have 90%+ of On-Demand usage covered by Reserved Instances & Savings Plans to meet surges in demand — something the company didn't think was possible.



Commitment management made easy



Highest savings

Enjoy the highest commitment savings, maximum utilization and least amount of waste with Eco's intelligent purchasing and conversion strategies.



Total coverage

Manage commitments for 60+ different cloud services across AWS, Azure, and GCP: compute, DBs, storage, analytics, AI services, and SaaS – all in one product.



Respond to change

Eco's automated actions and consultancy by FinOps analysts help you adjust quickly to any changes in usage, environment, or cloud provider policy.

Maximize commitment coverage of your cloud operations

Supported services (partial list)

Compute

- EC2
- Lambda
- Fargate

Analytics

- OpenSearch
- ElasticSearchRedShift
- Athena

Databases

- RDS
- DynamoDB
- MemoryDB

Storage

- ElastiCache

Others

- SageMaker
- Elemental

Maximize commitment value with Eco's strategies



Blend

Combine Savings Plans, standard and convertible RIs, to balance high savings with flexibility.



Layer (automated)

Purchasing micro-commitments on a daily, weekly, or monthly basis helps you constantly adjust to actual usage and avoid overcommitment.



Seed (automated)

Purchase convertible micro-commitments that can be instantly expanded to cover peak demand, instead of purchasing costly on-demand resources.



Expand (automated)

Instantly increase the size of an existing convertible RI near its expiration date to cover usage bursts without locking you into long-term commitments.



Remove Waste (automated)

Trade underutilized convertible RIs for other, similarly priced RIs to increase utilization and coverage.



Extend (automated)

Trade underutilized capacity for time: alter a convertible RI to cover smaller capacity over a longer commitment period.



Consider spot instances (automated)

Eco integrates with Flexera + Spot's autoscaling solutions, enabling you to choose between commitments and spot instances to unlock even greater savings.



Capture marketplace deals

(partially automated)

Eco monitors the AWS standard RI marketplace 24/7 for attractive offers, generating additional savings on list prices.

With Eco, your commitments are in the best hands



Part of Flexera + Spot's FinOps portfolio

- Integrates with autoscaling solutions to optimally balance spot instances and commitments
- Integrates with cloud visibility and BI reporting capabilities



White-glove support by FinOps-certified professionals

- In-depth discovery session
- Unlimited strategic consulting
- Complementary EDP planning



Strong cloud provider relationships

- AWS, Azure, and GCP alliances
- Compliance with cloud provider policies
- Ability to adjust your portfolio to hyperscaler policy changes

Leading companies trust Flexera + Spot








