



## FinOps for Azure

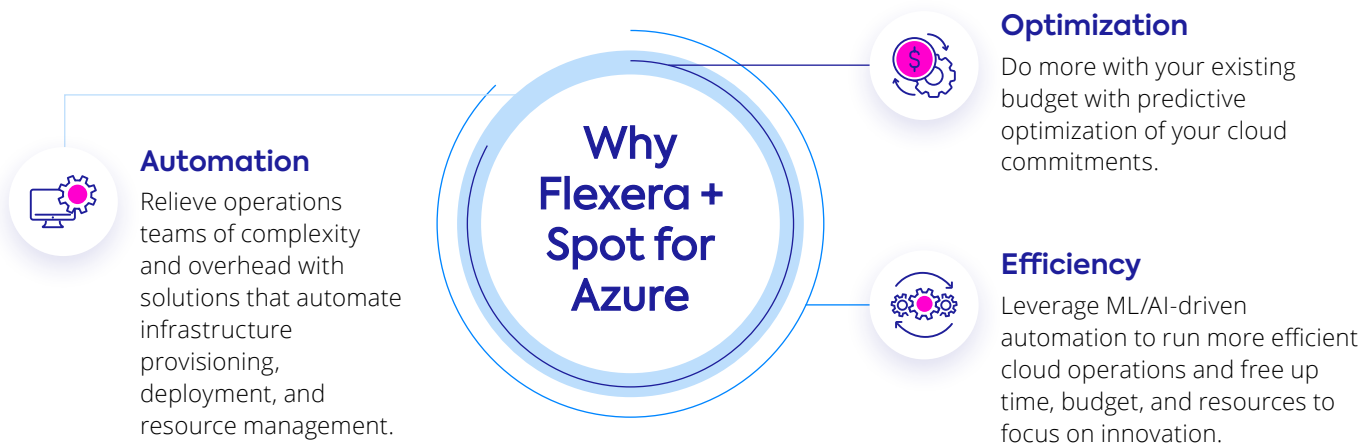
Continuously optimize and automate your infrastructure to deliver cloud applications at scale.

Organizations are always looking to maximize the business impact of their cloud investment. As cloud operations grow in size and complexity, balancing availability, scalability, and cost may be overwhelming even to the most capable teams. The need to continuously monitor and manage multiple domains can impact operational efficiency – and team morale.

Spot provides a comprehensive, enterprise-grade portfolio of FinOps solutions purpose-built to support Azure environments. We assist DevOps, IT, and FinOps in maximizing the business impact of the cloud investment and gaining a competitive advantage in the market.

With minimum configuration, we enjoy seamless and smooth scaling activities, and deeper visibility into what's going on inside our Azure workloads in real-time.

— Alistair McLean  
CTO



## Who are Flexera + Spot products built for?

### DevOps

Build and maintain reliable dynamic cloud infrastructure in a fast, repeatable way.

### FinOps

See, understand and take action to reduce cloud costs and improve cloud efficiency.

### ITOps

Provide the speed and flexibility needed to manage cloud environments more effectively.

### Cloud Leaders

Gain the insights needed to drive cloud initiatives and maximize ROI.

# Infrastructure optimization

## Same budget, 10x performance

Gain operational efficiency and SLA-backed availability by continuously optimizing Azure resources (VMs and AKS) for application performance and availability, resource utilization, and cost.



### Bulk autoscaling in less than 2min

Use AI-driven market selection and automation to support fast scaling of workloads for high availability and reduced cost. Utilize commitments (Reservations and Savings Plans) along with spot VMs and on-demand VMs.



### Leverage discounted compute

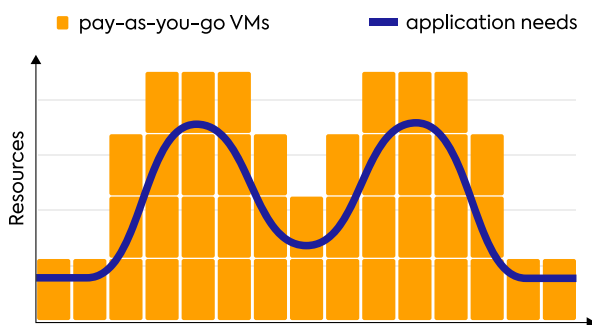
Benefit from 10x scalability and peace-of-mind with up to 90% discounted compute (spot VMs) – even on stateful workloads. Leverage Spot's management automation to preemptively migrate workloads quickly before interruption.



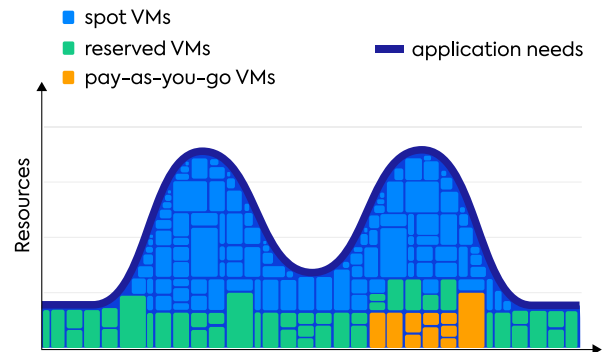
### Bin packing & rightsizing

Continuously optimize for application performance and availability, along with resource utilization and cost.

#### Without Spot



#### With Spot



# Management & governance

## Peace of mind across the board

Give all stakeholders full visibility and understanding of your Azure estate. Take immediate action to eliminate waste and vulnerabilities. Stay compliant, audit-ready and on budget — all with minimum effort.



### Comprehensive cost management

Get intuitive visualizations, recommendations, and best practice checks to eliminate resource waste.



### Continuous security

Uncover cloud vulnerabilities and compliance issues and take informed and timely action to remediate them.



### Maximum savings from commitments

Enjoy full flexibility in purchasing and managing your Azure compute commitments.



Optimizing Azure spend is impossible without a 3<sup>rd</sup> party solution. And the Azure marketplace has no solid 3<sup>rd</sup> party optimization solution... except Spot.

— Richard Marsh  
VP Operations

finova



# Application services

## Less administration, more action

Enhance your CD with automated gradual deployment for stress-free code release. Build data applications faster with a fully-managed data infrastructure.



### Optimized data workloads

Auto-optimization of spend, settings and instance scaling in your Spark workloads running on AKS.



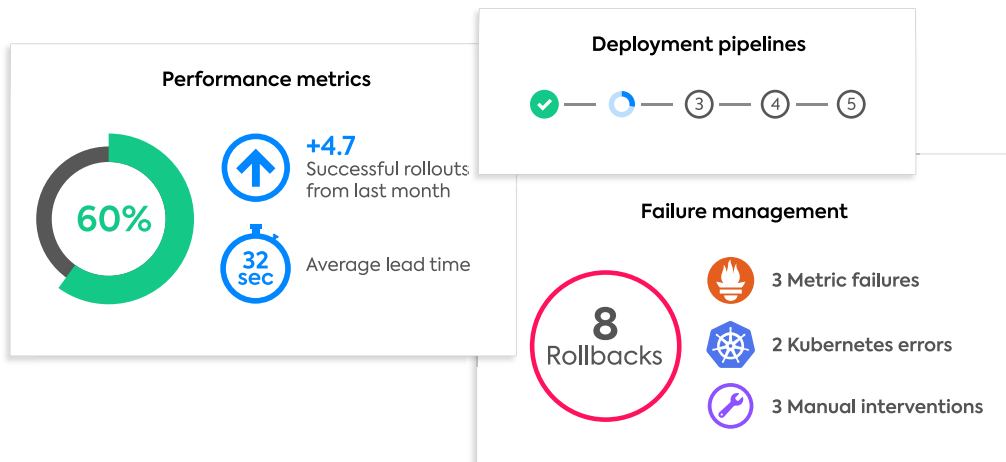
### Zero-touch data infrastructure

Fully managed operations & support for PostgreSQL, OpenSearch, Apache Kafka, Apache Cassandra & more, with nodes optimized for performance & price.



### Continuous Delivery with confidence

Transform to gradual deployment in minutes to benefit from Kubernetes CD at scale. Minimize production errors with automated continuous verification, traffic management, smarter rollbacks, and granular visibility.



## Leading companies trust Flexera + Spot

As a FinOps market leader, thousands of organizations trust our expertise and teams to deliver quality solutions that drive the success of our customers.

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