



CASE STUDY

Accruent gains multi-cloud visibility and saves \$200,000 annually

At A Glance

Accruent is a leading provider of software for integrated workplace management systems, with more than 25 locations around the world. Over the years, the company grew through many acquisitions, expanding its footprint and its customer base across the globe.

Executive Summary

Scaling a multi-cloud environment through rapid acquisition

Accruent's growth strategy relied heavily on acquisition. Each new company brought its own teams, systems and cloud footprint into the organization. That expansion positioned Accruent as a major player in workplace management software, but it also left the company with more than 85 separate cloud accounts operating across multiple major cloud providers.

With cloud spend distributed far more widely than any single team could easily see, Accruent needed a unified way to view all its cloud costs to speed decision-making. By choosing Flexera One CCO, Accruent gained a single pane of glass for visibility into their cloud spend and saved \$200,000 annually.



Industry: Technology

Location: Austin, Texas

Product: Flexera One Cloud
Cost Optimization (CCO)

See how a global workplace management systems provider **gained visibility across 85+ cloud accounts** without disrupting operations.

[Speak with an expert →](#)

The challenge

Tracking and managing cloud costs across fragmented accounts

The rapid pace of acquisition came with hidden costs: more than 85 separate cloud accounts spread across most of the major providers. With this volume of accounts and no single view of the environment, budgeting and ownership lacked visibility. The lack of visibility created challenges in cross-team communication and the IT staff relied on word-of-mouth from the original account owners, making accurate reporting difficult.

Accruent could not make strategic business decisions from decentralized, inconsistent perspectives. With cloud account knowledge spread across 30 key people, reliable figures were difficult to obtain and each person interpreted challenges differently. Accruent needed one source of truth.

Evaluating the options

Finding a cross-cloud solution that organizes spend by application

Accruent knew what they wanted to see. Instead of logging into each provider separately and reading spend as a list of servers and resources, they wanted one view that pulled every cloud together and organized costs around their applications. They wanted reliable, data-backed answers to questions like: what does a specific application cost to run?

The company evaluated one of Flexera's competitors, but that software couldn't see across all of Accruent's cloud providers the way that Flexera One CCO could. It gave Accruent a single view across every cloud instance and let them organize the data exactly the way they wanted.

The solution

Unifying multi-cloud spend with Flexera One CCO

With Flexera One CCO in place, Accruent could finally see all their cloud spend in one place instead of tracking it down account by account. For the first time, cloud costs across every provider rolled into a single view, and the team could work from verified numbers instead of word-of-mouth.

That visibility showed up in everyday work. The team exported filtered cost data straight to spreadsheets and answered specific questions about their cloud use on their own. Instead of piecing together figures from dozens of account owners, they could drill into specific regions, services and resource pools in just a few steps.

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Flexera is such a flexible tool, allowing high-level views. In three clicks, you can be looking at network egress from the UK South region for a pool of web servers.

Houston Hutchinson
Cloud Operations Engineer
Accruent

The result

\$200,000 in annual cloud savings and better-informed decisions

The difference was immediate. Where IT leadership once pieced together spend from dozens of accounts and conflicting reports, they now saw every cloud account in one place. Everyone at Accruent worked from the same numbers and stayed on the same page.

That single view inside Flexera One CCO did more than save time. It exposed costs the company had never been able to see across accounts, including unexpected and potentially unauthorized spend. With the full picture in front of them, Accruent could make better-informed decisions about where their cloud budget was going.

Business impact

Looking ahead

Accruent continues to grow and its cloud environment will grow with it. With cross-cloud visibility and cost management now built into how the company operates, Accruent is positioned to bring new accounts and providers under the same view while maintaining consistent visibility and governance.

That gives the team a repeatable way to control cloud spend and act on cost data as the business scales, transforming cloud cost optimization from a one-time fix into an ongoing practice.

“Flexera allowed us to diagnose and save \$200,000 per year across three cloud vendors without disrupting operations.”

Houston Hutchinson
Cloud Operations Engineer
Accruent

Next steps

See how Flexera One Cloud Cost Optimization can help you find savings across every cloud account.

[Request a CCO demo →](#)